



PRESS RELEASE

Strasburg, Virginia — November 8, 2011

Government Telecommunications, Inc. (GTI) has received a contract award under the \$5 billion GSA CONNECTIONS II program. GTI is one of nine small businesses receiving an award.

CONNECTIONS II replaces the expiring CONNECTIONS contract, allowing Federal agencies continued access to GTI's products and services. GTI is one of the top small business participants in the CONNECTIONS program, booking over \$59 million in revenue. "This contract award is tremendous news for our customers and for GTI," said Karen Small, CEO of GTI. "It will allow continued service for our current customers and provide an opportunity for GTI to develop relationships with new agencies. We expect this contract to enable us to grow our employee base here in Strasburg."

Under the CONNECTIONS II contract, GTI will provide telecom products and services to GSA customers throughout the U.S. The contract gives Federal Government agencies a vehicle for simplified acquisitions. GSA stated that CONNECTIONS II will allow agencies "to obtain and maintain connectivity from a user's desktop to the point of interconnection with the agencies' network service provider(s)."

Karen Small, CEO and PMP, led the GTI CONNECTIONS II Capture Team, and will serve as the GTI Program Manager. Ms. Small joined GTI in May, 2009 after a distinguished, 25-year career managing business to business IT systems and programs.

About the General Services Administration (GSA)

GSA provides innovative solutions for its customers in support of their missions fostering an effective, sustainable, and transparent government for the American people. GSA manages over \$500 billion in Federal Government assets, together with 8,600 federally owned or leased buildings throughout the U.S.

Official information about the contract is available on the web at www.gsa.gov/connectionsii
More information on GSA is available on the web at www.gsa.gov

About Government Telecommunications (GTI)

GTI, an Economically Disadvantaged Woman Owned Small Business (EDWOSB), is headquartered in Strasburg, Virginia.

Since 1986, GTI has designed, deployed, and maintained voice, data and video telecommunications networks for agencies of the federal government. Key customers include the Departments of Defense, Justice and Agriculture.

More information on GTI is available on the web at www.govtel.com